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# The Distributors Wall of Infomedix Int'l 2 2020

Looking for distributors? Interested to deal new products and improve your business? These are the pages for you: announcements of companies and distributors searching for each other. Your next partner is already waiting for you. Write to **classified@infomedix.it** to be in the next issue. Always free for distributors!

● Looking for products
  ● Looking for distributors
  ● Miscellaneous



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Founded in 1947 in Le Mans - France, **Villard** is one of the leading companies in designing, manufacturing and selling hospital furniture. Every day we develop our medical furniture range with new material and new ergonomic design matching each specific hospital needs. Today we produce and sell more than 2,500 references in 10,000 healthcare centers in France and abroad.

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● **Apramed** has developed and it is distributing devices for ophthalmology all over the world. We are inviting you to become our Worldwide Distributor. We will be glad to supply you with full information about our CE MARK and USFDA certified products.

Please write to:  
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● We are a manufacturer of Infection Control Products for hospitals and surgery centres. Microscope drapes, Camera covers, C-arm drapes, Probe Covers, Room Turnover Products.

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Tim Morris [morrist@advmeddes.com](mailto:morrist@advmeddes.com)  
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**Multimedical Srl**, based in Italy, is manufacture of medical disposables like: Elastomeric pumps, Huber needles, Radiology products, disposables for preparation and delivery of oncology drugs, needle-free connector disposables.

We are looking for distributors in free areas.

For more details, please visit our web site at [www.multimedical.it](http://www.multimedical.it)

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[www.hiwin.tw](http://www.hiwin.tw)

+886 4 23581399 ext.5904

● Established in 1980, our company is the pioneer manufacturer, wholesaler and exporter of various types and sizes of First Aid Kits and Boxes in Malaysia.

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Malaysia

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Kenny Yi (Sales Manager)

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More information:

[www.velfor.com](http://www.velfor.com)

● Our company is engaged in supplying medical laboratory equipment and consumables in the Republic of Kazakhstan. We are official representatives of our partners. Our product line also includes laboratory veterinary equipment. Our company has 17 employees, our warehouse area is more than 250 square meters large. For more information, please visit our website [www.labtech.kz](http://www.labtech.kz)

**LabTechnology**

Kazakhstan

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Sultanate of Oman

+968 24613492/ 93

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[www.inersysoman.com](http://www.inersysoman.com)

● **Iranian Huge Health & Beauty Market SKKish Int'l Trading Co**, is a highly reputed company acting as a whole distributor in Iran, having a very Wide Sales Network including Hybrid Sales System throughout the country in the field of Skin Care, Health Care & Cosmetics.

Mehran Khalilkhani - Vice Chairman

[mehran@skkish.com](mailto:mehran@skkish.com)

[skkishco@gmail.com](mailto:skkishco@gmail.com)

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+98 912 124 2431

● Jahan Tajhiz Hakim Co. is an importer and distributor of disposable medical equipment. Our goal has always been to promote social healthcare.

To achieve this, we import high quality products with global standards and the best customer service.

**Jahan Tajhiz Hakim Co.**

Iran

[jahan.tajhiz.hakim@gmail.com](mailto:jahan.tajhiz.hakim@gmail.com)

● We are a company with more than 25 years' experience in the Chilean market, we want to develop commercial ties and to distribute new products in Chile.

We are looking for a long-term commercial relationship. Currently we work the specialties of oncology, urology, thorax, general and digestive surgery, gynecology, maternal-fetal and cardiovascular.

We are ready to expand into new frontiers.

Our Commercial Manager is

Mrs. Marcela Espinoza,

her email is [mespinoza@impchile.cl](mailto:mespinoza@impchile.cl)

**IMP - International Medical Products S.A.**

[www.impchile.cl](http://www.impchile.cl)

+56 2 223 8720 - 269 3292

● Medical Tek S.A. is a Panamanian distributor looking for new medical equipment, general medical products and orthopaedic materials to be distributed in Panama.

**Medicaltek S.A.**

Panama

[info@medicaltek.net](mailto:info@medicaltek.net)

● Fore Care Medical is looking for diagnostic tests related to diabetes, weight control, hypertension, malnutrition and other laboratory equipment. We have 19 years of experience in Mexico in the medical market for all the diagnostic test.

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● We are distributors since 1983 for human pharmaceuticals, medical equipment, laboratory equipment, medical consumables, dental equipment, vet pharmaceuticals and equipment.  
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● We are looking to distribute made in Italy high-quality Insulin Pen Needles.  
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Malaysia  
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● I'm in charge of Business Development from Berli Jucker Public Company Limited (BJC) in Thailand.  
We're sourcing new supplier to provide professional air system to improve people health. Our company was established in Thailand more than 140 years ago, since 1882. BJC is operating diversified businesses into manufacturing, packaging and distribution. I'm representative from Medical Division which is a dealer of well-known medical equipment with world-class technology.  
**Berli Jucker Company Limited**  
Thailand  
[sutipory@bjc.co.th](mailto:sutipory@bjc.co.th)

● Our company is specialized in distributing foreign medical devices, health and medical products in China.  
We are very interested in collaborating with you to bring your products into Chinese market.  
**DongJian Technologies, Ltd.**  
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[dongjian.business@outlook.com](mailto:dongjian.business@outlook.com)  
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● Medacademy is specialised in medical trade in Ukraine. I have been successfully working for 9 years.  
I am looking for new interesting and high-quality medical equipment.  
**Medacademy**  
Ukraine  
[anna@medacademy.org.ua](mailto:anna@medacademy.org.ua)

● We are an independent company doing turnkey project in healthcare hospitals and medical centres.  
We have been working since 1986 as suppliers, maintenance, consultants work for medical equipment.  
We are looking for new partners and manufacturers to cooperate with them in our market.  
**Middle East Technomed**  
Egypt  
[emaged53@yahoo.com](mailto:emaged53@yahoo.com)

● **LABAT ASIA PRIVATE LIMITED** is an Indian company with more than 100 years' experience in R&D, bringing world class hearing screening & diagnostic products at competitively price to the audiology & ENT fraternity.  
We manufacture Audiometers, ABR /ASSR system and Oto-acoustic emissions.  
We have a strong supply chain and a great after sales support which works for customers delight.  
Contact us at  
[info@labatasia.com](mailto:info@labatasia.com) or  
[www.labatasia.com](http://www.labatasia.com)

● **Grand Banyan Ventures Pvt. Ltd.** is the company which owns brand names "Old is Gold Store".  
Old is Gold Store is India's first specialty store offering an assortment of products & services exclusively to senior citizens.  
[info@oldisgoldstore.com](mailto:info@oldisgoldstore.com)

● **ABD Mideast** operates in Middle East with its branches in each country.  
It is the exclusive distributor for many reputable suppliers in the field of ENT, Audiology, Balance, Speech & Swallowing.  
Our experienced team will support your business.  
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● We are looking for the ventilator for intensive and sub intensive therapy, as well as masks FFP2 FFP3.  
Logya Orho is a company that works in the medical device field and it has ISO certification for medical devices distribution.  
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Italy  
[c.remiddi@logyahub.com](mailto:c.remiddi@logyahub.com)

● My name is Vilomar Zarate from Digimedical Sas Company in Colombia.  
We are looking for Import Medical Equipment such as Patient Monitors, Respirators, Defibrillators and so on.  
**Digimedical SAS**  
Colombia  
[gerencia@digimedical.com.co](mailto:gerencia@digimedical.com.co)

● **H&A** was founded in Jan 2007 by Mr. Aw KwaiSeong in SubangJaya, Selangor, Malaysia.  
The company started with some cardiology and radiology accessories, focused on interventional devices for Cardiology and Radiology.  
Then the company has extended the service into Imaging Equipment, Cardiology & Radiology accessories, and Nuclear Medicine accessories. The company has been growing rapidly for the last few years.  
**H&A MEDICAL SUPPLY SDN BHD**  
Malaysia  
[kwaiseong.aw@hnamedical.com](mailto:kwaiseong.aw@hnamedical.com)  
+60 3 5636 6732

● Distribution opportunity for ADVATIS SAFE2 cryopreservation bags for stem cells and tissues fully made in Italy. If your company is well introduced in cord blood banks, transfusion centres or tissue banks and you are willing to expand the business in your country, contact us at [info@advatis.com](mailto:info@advatis.com). Please visit [www.advatis.com](http://www.advatis.com)

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Contact Person: Allen R Howes (President), Phone: +1 925 553 7828,

Email: [ahowes@ttimedical.com](mailto:ahowes@ttimedical.com), Website: [www.ttimedical.com](http://www.ttimedical.com), @TTIMedical

● French manufacturer specialised in bio-feedback, electrotherapy, oximetry for baby and PhotoBioModulation. Biofeedback system: assessments, ludic programs, 500 pelvic floor protocols, traumatology, sport, rheumatology. The new PBM device is recommended for antalgia, healing and anti-inflammatory for sport, post-surgery, oncology, traumatology, dermatology, aesthetic. For baby: pulse oximetry with LoRaWAN communication for maternity. We are looking for distributors for our products: AT38 PhotoBioModulation and BBA oximetry slipper. Please contact Mr Fabrice Nicot: [contact@natech-instruments.pro](mailto:contact@natech-instruments.pro)

● Our company has more than 37 years' experience in health market. We distribute medical products in all territory of Guatemala, both in public and private market.

**Semicom, S.A.** Guatemala

[ingridpc@semicomsa.com](mailto:ingridpc@semicomsa.com)

● We are looking to distribute neurosurgery and pain treatment products. Our work is dedicated to pain management and neurosurgery procedures. **TCP Neuro Limited** - Brasil

[dir.comercial@tcpneuro.com.br](mailto:dir.comercial@tcpneuro.com.br)

● We are one of the leading medical device distributors in China with exclusive on many well-known companies like Stryker, Grace Medical, Nouvag, RZ and etc.

We keep on identifying new products based on win-win. We are your trustful partner in China!

**PolyCare Technology Co., Ltd.**

China

[david@polycare.com.cn](mailto:david@polycare.com.cn)

● **Medical Products Panama CORP** is a leading company in import and distribution of all types of supplies and equipment specialised in prevention of Nosocomial Infections.

We work in hospitals, clinics and pharmacies throughout the territory of Panama.

[juancarlos@medpropty.com](mailto:juancarlos@medpropty.com)

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Via dell'Industria 65 - 01100 Viterbo - Italy

Tel: +39 0761 352 198